



अखिल भारतीय आयुर्वेद संस्थान  
**ALL INDIA INSTITUTE OF AYURVEDA (AIIA)**

(आयुष मंत्रालय, भारत सरकार के अंतर्गत स्वायत्त संस्थान)  
(An Autonomous Organization under the Ministry of AYUSH, Govt. of India)

**Ref. No. G-19004/5/2/2016-AIIA(BC)**

Dated : 12/ 5 /2016

**Subject: Purchase of Reagents for Differential Blood Bank Cell Counter, Model: LH- 780, Clinical Pathology Laboratory, AIIA, New Delhi – 76, on proprietary basis – Inviting comments thereon.**

The clinical pathology laboratory of All India Institute of Ayurveda intends to procure reagents and parts for Differential Blood Bank Cell Counter, Model: LH – 780 with mentioned volumes from M/s. **BSP Diagnostics System Pvt. Ltd.**, on proprietary basis. The original manufacturers of machine M/s. **Beckman Coulter India Pvt. Ltd.** has authorized to M/s. **BSP Diagnostics System Pvt. Ltd.**, 3<sup>rd</sup> Floor Atlantic Plaza, LSC Plot No. 08, Central Market, Surajmal Vihar, Delhi – 110092 to supply the Beckman Coulter make reagents, consumables and spares vide letter dated 05/05/2016 (copy enclosed). The proposal submitted by M/s. BSP Diagnostics System Pvt. Ltd., along with proprietary certification and authorization certifications are attached and uploaded on website of ccras.nic.in

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturers regarding proprietary nature of equipment/item within 15 days from the date of issue/uploading of the notification giving reference **G-19004/5/2/2016-AIIA(BC)**

The comments should be sent to The Director, AIIA on or before 31<sup>st</sup> May 2016 upto 5.00 p.m., failing which it will be presumed that no other vendor is having any comments or objection about the proprietary nature of item and the case will be decided on merits.

**Director,**

**Encl:**

1. Quotation
2. Proprietary Article Certificate
3. Authorization certificate

गौतमपुरी, सरिता विहार, मथुरा रोड, नई दिल्ली –110076

Gautampuri, Sarita Vihar, Mathura road, NEW DELHI-110076

E-mail: aii anewdelhi@gmail.com


Phone: 011-29948658

Fax: 011-29948660

**ALL INDIA INSTITUTE OF AYURVEDA  
SARITA VIHAR, NEW DELHI – 110076**

**PROPREITARY/SPECIFIC BRAND GOOD CERTIFICATE**

- |  |   |
|--|---|
| 1. Item/type/model no. required along with   | Reagents for Differential Blood specification<br>Bank Cell Counter  |
| 2. Is the item a spare part/attachment or accessory<br>Of the existing equipment   | Reagents for existing blood cell counter  |
| 3. Name of the Manufacturers/supplier of the item<br>proposed by the indentor  | <b>Principal :</b> M/s Beckman Coulter India Pvt.<br>Ltd. <b>Local :</b> M/s BSP Diagnostics System Pvt. Ltd.                     |
| 4. Are they sole manufacturer/sole distributors of<br>the item   | Beckman Coulter is the sole manufacturer<br>M/s BSP Diagnostics are authorized distributor.                                       |
| 5. Is there any other item with similar/equivalent<br>Specification available in the market to meet the<br>Job ree procured requirement envisaged. If the<br>answer is yes, way the same can't be procured.<br>Demanding officer should bring out comparat –<br>ive functional advantages/cost effectiveness of<br>the recommended item from those offered by<br>others. | No other make/type reagents<br>compatible with the equipment  |
| 6. What were the efforts made to locate alternative<br>Source of supply or use other substitutes.  | N.A.  |
| 7. Why open/limited tender can't be resorted to for<br>locating alternative source.  | Proprietary Item  |
| 8. Are the proprietary item certify that the rates are<br>Reasonable or not  | Yes, the firm is supplying on same<br>rate to other departments   |
| 9. Any other justification for procuring item from<br>single source  | The required reagents are compatible<br>with the machine and available through M/s BSP<br>Diagnostic System Pvt. Ltd., New Delhi. |

  
**Signature of the Indentor  
(Demanding Officer)**

  
**(Counter Signed)  
(Head of the Department)**

**I certify that the item at sr. no. 1 above is required to be procured on single tender basis as the source of the supply is definitely known/~~the specified~~ brand proposed was advantage in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.**

**(Strike out whichever is not applicable)**



Beckman Coulter India Pvt. Ltd  
Regional Office (North)

410, Ansal Chambers II,  
6 Bhikaji Cama Place,  
New Delhi - 110066, India  
Tel: +91 11 26171922 /23  
Fax: +91 11 26167679

Ref: BCIPL/SG/N/299

To,  
The Director,  
All India Institute of Ayurveda (AIIA)  
Gautampuri, Mathura Road,  
Sarita Vihar,  
New Delhi-76

Sub : Quotation for Beckman Coulter Reagents & Consumables for Fully Automated Hematology Analyser, Model LH 780.

Dear Sir

We hereby certify that rates quoted by us in our quotation dated 22<sup>nd</sup> April 2016 for LH 780 reagents and consumables kits not higher than other Govt. Hospital / Institute having the same equipment, workload and configuration.

Further, prices of consumables are as under:

Item #	Description	Unit Price
8547194	FP, LH SERIES DILUENT, 20L	3909
8448177	LYSE S III DIFF 5L	15000
8547195	FP, LH SERIES PAK	21500
721542	LH Series Cleaner, 5L	6563
7547001	5C CELL CONTROL TRIPAK(9X3.3ML)	20000
624519	FP, S-CAL, 2 X 4.2ML	18000

Vat @5% Extra

Thanking you.

Yours Sincerely,  
For Beckman Coulter India Pvt Ltd.

Sudhir Singh  
Manager- Government Business



Beckman Coulter India Pvt. Ltd.

Registered Office: Solitaire Corporate Park, 3rd Floor, Bldg 11, Andheri Ghatkopar Link Road  
Chakala, Andheri (East), Mumbai 400 093, Tel: +91 22 3080 5000 Fax: +91 22 3080 5060  
CIN : U33119MH2005PTC157177 www.beckmancoulter.com



Beckman Coulter India Pvt. Ltd  
Regional Office (North)

410, Ansal Chambers II,  
6 Bhikaji Cama Place,  
New Delhi - 110066, India  
Tel: +91 11 26171922 /23  
Fax: +91 11 26167679

Ref: BCIPL/SG/N/298

To,  
The Director,  
All India Institute of Ayurveda (AIIA)  
Gautampuri, Mathura Road,  
Sarita Vihar,  
New Delhi-76

PROPRIETARY CERTIFICATE

We i.e. Beckman Coulter India Pvt Ltd who are wholly owned indirect subsidiary of Beckman Coulter Inc. Delaware, USA (i.e Manufacturers of Beckman Coulter make Diagnostic equipments, consumables & reagents) hereby certify that Beckman Coulter Inc. Delaware USA are the sole manufacturers of LH 780 make consumables and reagents and also these are "proprietary" items of Beckman Coulter Inc.

Item #	Description
8547194	FP, LH SERIES DILUENT, 20L
8448177	LYSE S III DIFF 5L
8547195	FP, LH SERIES PAK
721542	LH Series Cleaner, 5L
	5C CELL CONTROL
7547001	TRIPAK(9X3.3ML
624519	FP, S-CAL, 2 X 4.2ML

Thanking you.

Yours Sincerely,  
For Beckman Coulter India Pvt Ltd.



Sudhir Singh  
Manager- Government Business

Beckman Coulter India Pvt. Ltd.

Registered Office: Solitaire Corporate Park, 3rd Floor, Bldg 11, Andheri Ghatkopar Link Road  
Chakala, Andheri (East), Mumbai 400 093, Tel: +91 22 3080 5000 Fax: +91 22 3080 5060  
CIN : U33119MH2005PTC157177 [www.beckmancoulter.com](http://www.beckmancoulter.com)



Dr. Shalini Rai

Beckman Coulter India Pvt. Ltd  
Regional Office (North)

410, Ansal Chambers II,  
6 Bhikaji Cama Place,  
New Delhi - 110066, India  
Tel: +91 11 26171922 /23  
Fax: +91 11 26167679

05/05/2016

The Director,  
All India Institute of Ayurveda  
Sarita Vihar, New Delhi

Subject: Change of Authorized Distributor for supplies of our reagents and consumables for Beckman Coulter make equipments installed at your institute.

Dear Sir,

In our endeavor to provide world class services to our customers, we are realigning our distribution of our products in Delhi. As a part of this realignment effective immediately M/s. Hospimax Healthcare Private Limited, Yusuf Sarai, New Delhi is no longer authorized to supply our products to our esteemed institute.

Henceforth all reagents, consumables and accessories for all Beckman Coulter make equipments will be supplied by the following firm:

M/s. BSP Diagnostic System Private Limited.  
3<sup>rd</sup> Floor Atlantic Plaza  
LSC Plot No. 08, Central Market,  
Surajmal Vihar, Delhi-110092

**Contact Persons:**

Mr. Prashant Pandey: 9899242774

Mr. Gopal Singh Bisht : 9899242770

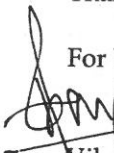
No firm or individual other than M/s. BSP Diagnostic System Private Limited is authorized to supply our reagents, consumables and accessories for Beckman Coulter make equipments installed at your institute.

You are requested to kindly place your orders and make payments directly to M/s. BSP Diagnostic System Private Limited. This authorization is valid till 31.03.2017.

We trust that this new arrangement will enhance your experience of doing business with us. Should you require any further clarification/assistance please feel free to contact undersigned.

Thanking You

For Beckman Coulter India Private Limited

  
Vikram Fandon  
Business Unit Head - India I  
Clinical Diagnostics



Beckman Coulter India Pvt. Ltd.

Registered Office: Solitaire Corporate Park, 3rd Floor, Bldg 11, Andheri Ghatkopar Link Road  
Chakala, Andheri (East), Mumbai 400 093, Tel: +91 22 3080 5000 Fax: +91 22 3080 5060  
CIN : U33119MH2005PTC157177 . www.beckmancoulter.com

